# Exhibit 8



William R. Poynter, Esq. 757-238-6383 wpoynter@kaleolegal.com

January 16, 2018

### **VIA OVERNIGHT MAIL**

MOZAICO 1591 Lighthouse Drive Naperville, Illinois, 60565

Re: Willful Trademark and Copyright Infringement

Dear Sir:

This firm represents New Ravenna Mosaics, which is America's premier designer and manufacturer of stone and glass mosaic tiles for both residential and commercial installations. New Ravenna Mosaics are sold through nearly 200 exclusive designer showrooms across the country and internationally, and the company provides design services along with on-site supervision of installations. New Ravenna Mosaics have been featured in national architectural and interior design magazines and are found in homes, restaurants, hotels, casinos and businesses around the world.

New Ravenna is the exclusive owner of all copyrights and other intellectual property rights in the mosaic tile designs and marks that appear on the New Ravenna website at <a href="https://www.newravenna.com">www.newravenna.com</a> ("New Ravenna Designs"). As a result of New Ravenna's exclusive and widespread advertising, use and promotion over more than twenty years, the New Ravenna Designs are widely recognized by consumers as a designation of New Ravenna's goods and services, and New Ravenna has developed extensive goodwill in its New Ravenna Designs.

New Ravenna has previously informed you of your infringement of several of its copyrighted designs, by letter dated May 12, 2015, which was returned signed and acknowledged by your company (a copy of which is enclosed as Exhibit B). Unfortunately, it has again come to our attention that you are offering a multitude of mosaic tile designs that are identical and/or substantially similar to many of the New Ravenna Designs. Attached hereto as Exhibity A is a complete list of those designs together with the online locations where each can be found.

Because you do not have permission from New Ravenna, your use of the New Ravenna Designs set forth on Exhibit A constitutes copyright infringement under The Copyright Act, 17 USC § 101 et al., and potentially trade dress infringement and unfair competition under the Lanham Act, 15 USC § 1125, as well. As a result of this conduct, New Ravenna is entitled to preliminary and permanent injunctive relief against your continued use of the New Ravenna Designs, in addition to recovering its damages and costs. What is more, because of the nature of the infringement, and the fact that Mozaico is now a serial and willful infringer of so many New Ravenna Designs, New Ravenna will be entitled to recover trebled damages and attorney fees in any lawsuit to enforce its rights.

We therefore demand that you immediately cease all uses of the New Ravenna Designs, and any other New Ravenna designs or intellectual property, within seven days of receipt of this letter, and confirm in writing that you have done so, including the removal of all references to New Ravenna or its designs from all advertising, promotional materials, in store displays, and websites. We also demand that you confirm your agreement in writing never to use the New Ravenna Designs, trade dress, trademarks, or other intellectual property by signing below. If we do not receive written confirmation within seven days, we will advise our client to pursue all legal remedies available to it.

New Ravenna appreciates your respect for its intellectual property. Please contact me as soon as possible to discuss resolution of this matter. I look forward to hearing from you.

Very truly yours,

William R. Poynter

Marie L. Rost

SEEN AND AGREED:

Mozaico

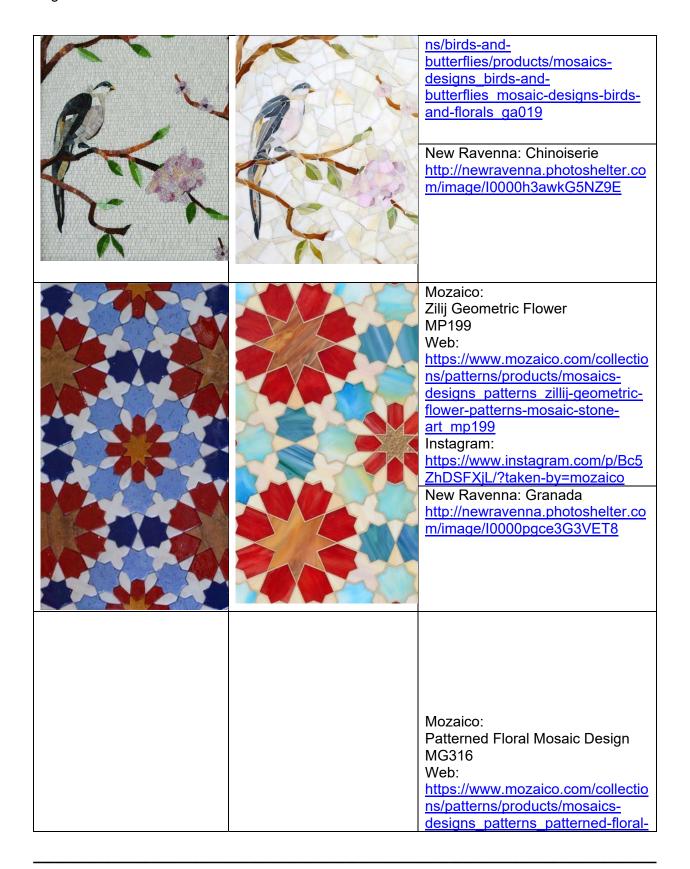
cc: New Ravenna Mosaics
William P. Dickinson, III, Esq.

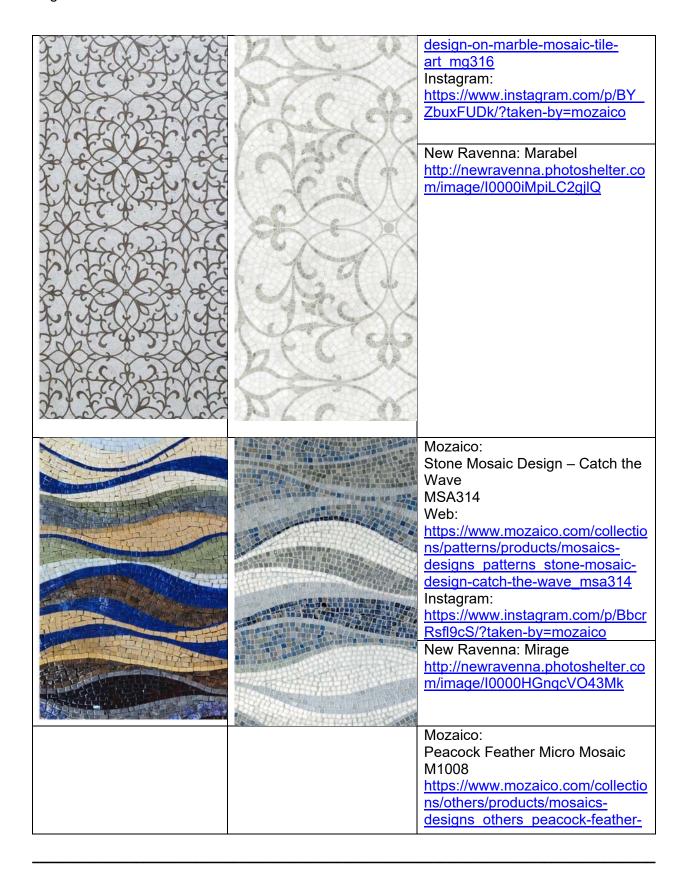
### **EXHIBIT A**

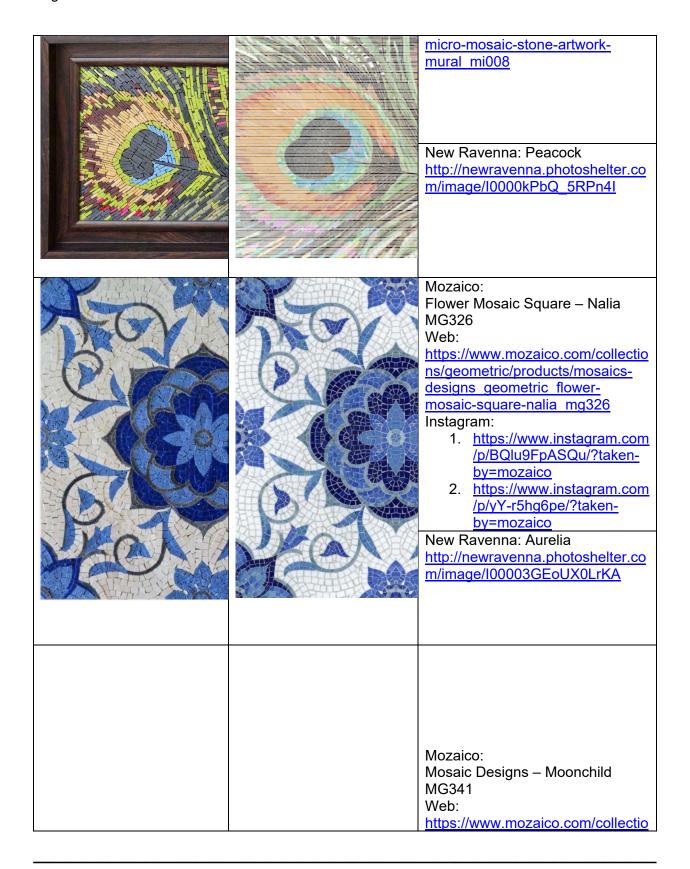
Products found at the following locations: Mosaico website: <a href="https://www.mozaico.com">www.mozaico.com</a>

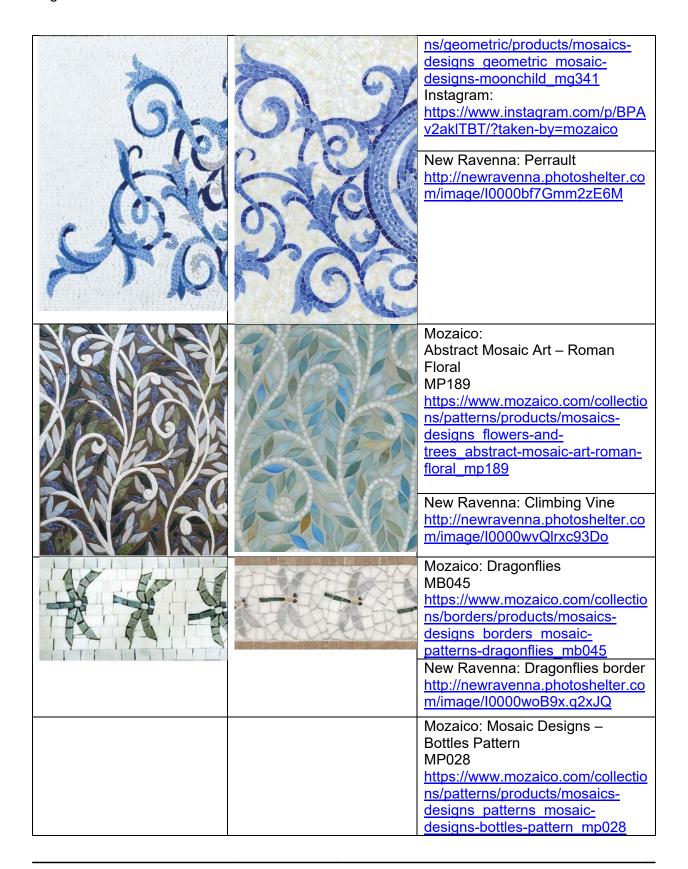
Mosaico Instagram: www.instagram.com/mozaico

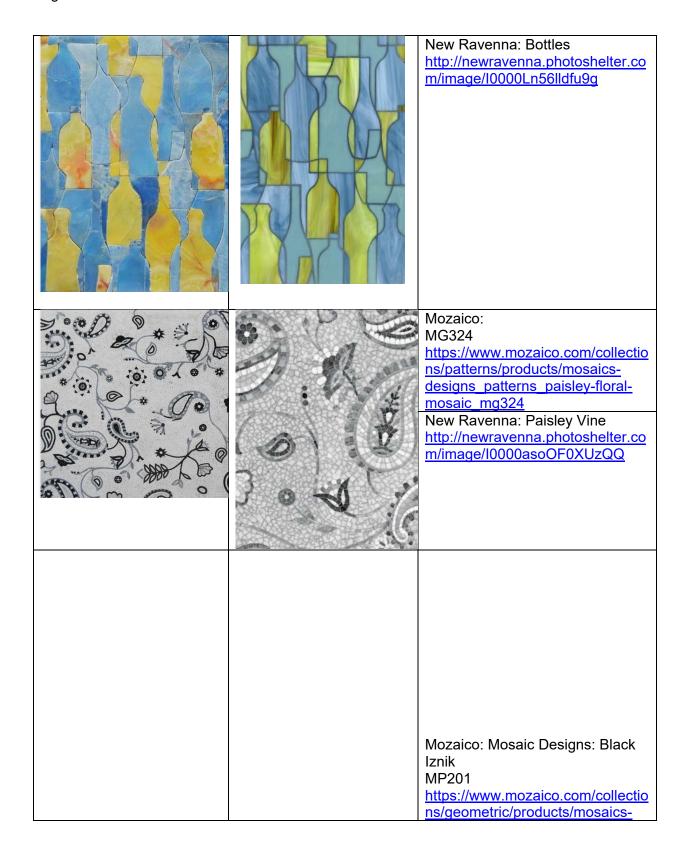
MOSAICO	NEW RAVENNA	PRODUCT INFO
		Mozaico: Blue Bird in Petal MP026 Web: https://www.mozaico.com/collectio ns/birds-and- butterflies/products/mosaics- designs birds-and- butterflies mosaic-tile-art-blue- bird-in-petal mp026 Instagram:  1. https://www.instagram.com /p/BR_h0wjgvaK/?taken- by=mozaico 2. https://www.instagram.com /p/BAgu5dwA6jX/?taken- by=mozaico 3. https://www.instagram.com /p/kq7aOag6g9/?taken- by=mozaico 4. https://www.instagram.com /p/Bc_qEMxFhpH/?taken- by=mozaico New Ravenna: Chinoiserie http://newravenna.photoshelter.co m/image/I0000jvhiQHeqhj0
		Mozaico: Birds and Florals GA019 https://www.mozaico.com/collectio

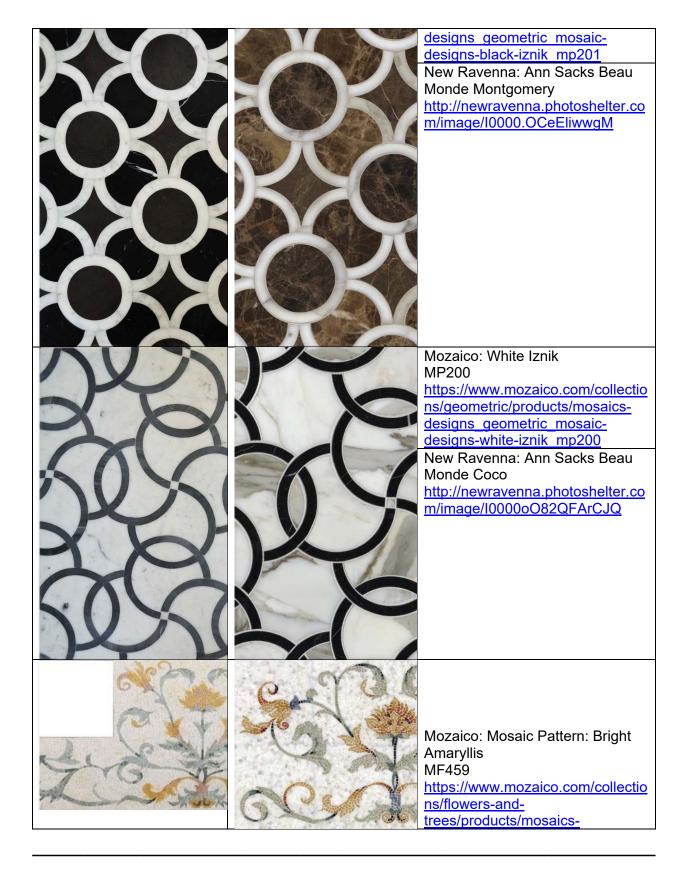


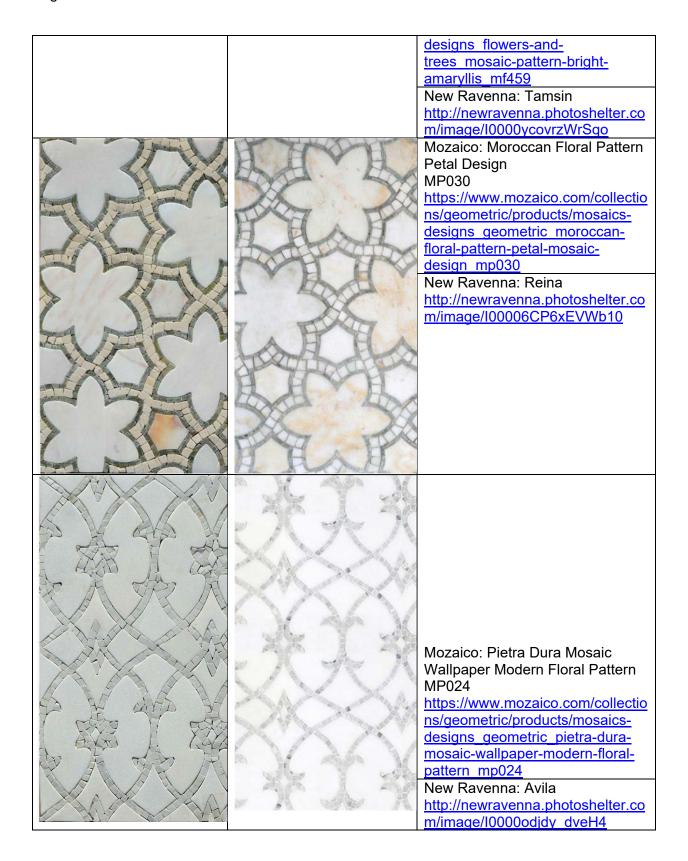


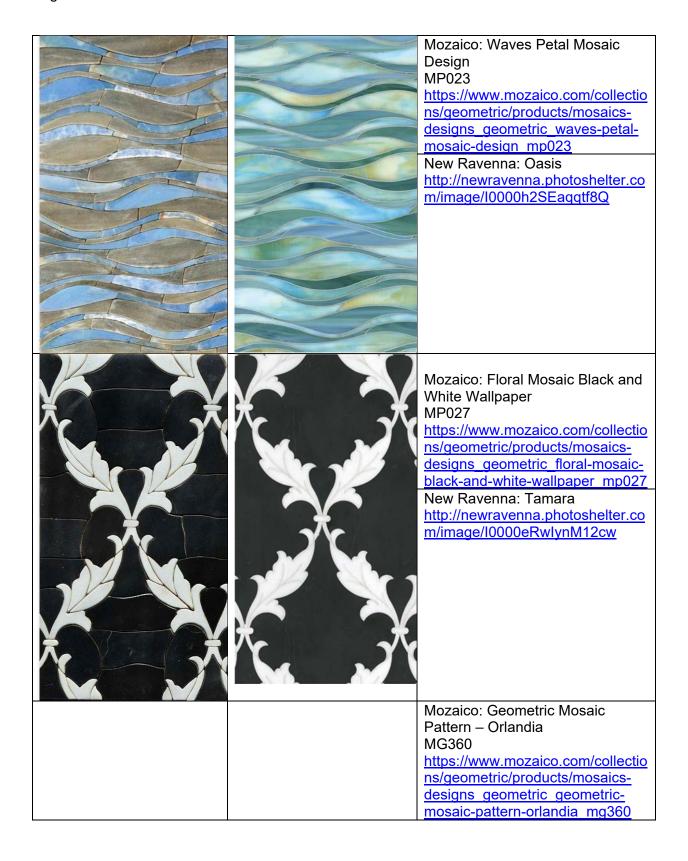


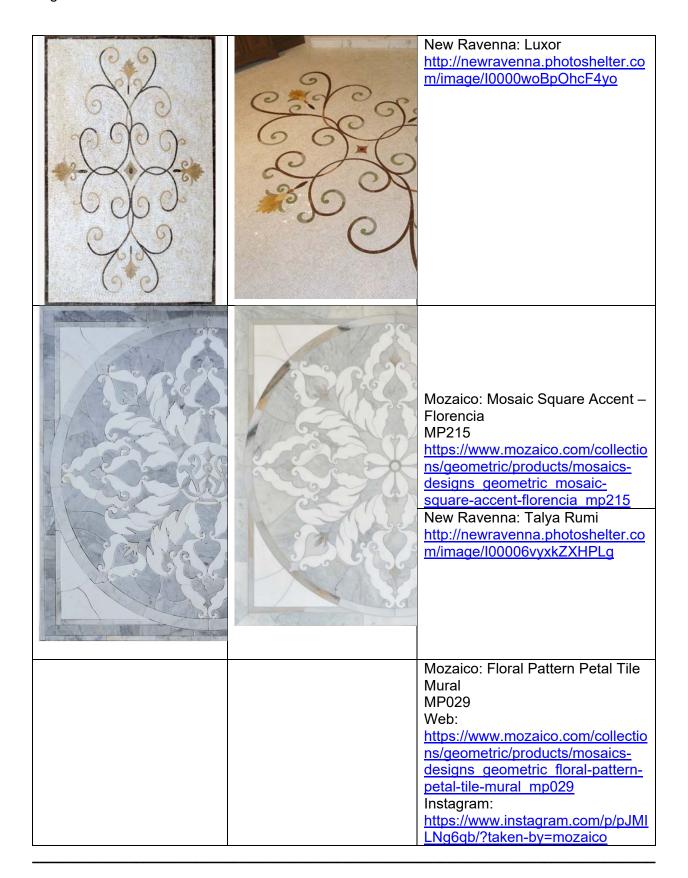














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## **EXHIBIT B**



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Tina Bingham
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Fax 757.304.6175
tbingham@kaleolegal.com

Brian Wainger Office 757.965.6804 Fax 757.304.6175 bwainger@kaleolegal.com

May 12, 2015

### VIA OVERNIGHT MAIL

#### **MOZAICO**

1591 Lighthouse Drive Naperville, Illinois, 60565

Re: Trademark and Copyright Infringement

Dear Sir:

This firm represents New Ravenna Mosaics, which is America's premier designer and manufacturer of stone and glass mosaic tiles for both residential and commercial installations. New Ravenna Mosaics are sold through nearly 200 exclusive designer showrooms across the country and internationally, and the company provides design services along with on-site supervision of installations. New Ravenna Mosaics have been featured in national architectural and interior design magazines and are found in homes, restaurants, hotels, casinos and businesses around the world.

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It has come to our attention that you are offering mosaic tile designs that are identical and/or substantially similar to many of the New Ravenna Designs. Below is a complete list of those designs with the New Ravenna Design name on the left and your reference number on the right:

Climbing Vine	MP 189
Climbing Vine	MP 189A
Climbing Vine	MP 189B
Waterworks Parramore Ringlet	MG288
Waterworks Parramore Razmatazz	MG287
Oasis	MP023
Paul Schatz Avila	MP024
Erin Adams Forks, Knives, Spoons	MP025
Tamara	MP027
Erin Adams Bottles	MP028
Edie	MP029

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Paul Schatz Reina MP030
Waterworks Parramore Oval Overlay MSA305
Waterworks Parramore Razmatazz MSA308
Paisley Vine MG324

Because you do not have permission from New Ravenna, your use of the New Ravenna Designs constitutes copyright infringement under The Copyright Act, 17 USC§ 101 et al., and potentially trade dress infringement and unfair competition under the Lanham Act, 15 USC§ 1125, as well. As a result of this conduct, New Ravenna is entitled to preliminary and permanent injunctive relief against your continued use of the New Ravenna Designs, in addition to recovering its damages and costs, and potentially trebled damages and attorney fees.

We therefore demand that you immediately cease all uses of the New Ravenna Designs, and any other New Ravenna designs or intellectual property, within seven days of receipt of this letter, and confirm in writing that you have done so, including the removal of all references to New Ravenna or its designs from all advertising, promotional materials, in store displays, and websites. We also demand that you confirm your agreement in writing never to use the New Ravenna Designs, trade dress, trademarks, or other intellectual property by signing below. If we do not receive written confirmation within seven days, we will advise our client to pursue all legal remedies available to it.

New Ravenna appreciates your respect for its intellectual property. Please contact me as soon as possible to discuss resolution of this matter. I look forward to hearing from you.

Very truly yours,

William R. Poynter

Junai Klond

Mozalco

cc: New Ravenna Mosaics Brian A. Wainger, Esq.

SEEN AND AGREED:

Tina P. Bingham, Esq.